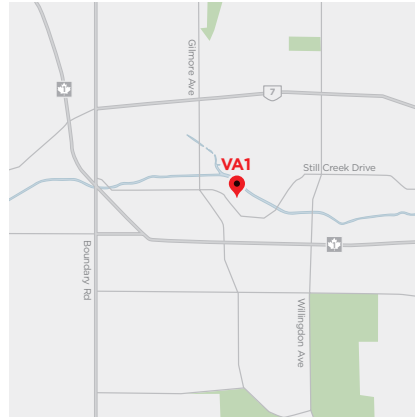


# VANCOUVER METRO

## STRATEGIC LOCATION FOR CONNECTING TO WESTERN CANADA AND THE U.S. PACIFIC NORTHWEST

Vancouver has become a major destination for out-of-market cloud and content players seeking to establish a footprint in Western Canada.

Our Vancouver colocation facility, VA1, enables customers to be part of an emerging and well-positioned data center market that historically has been stifled due to high property prices. Strategically located minutes from downtown in nearby Burnaby, customers can choose from a broad range of network services among many local and international network service providers.



Equinix Vancouver is also ideal for the retail, cloud and technology sectors, as it houses important business ecosystems for cloud, enterprise and network providers. Similarly, our Kamloops IBX can be considered an alternative opportunity for large deployments that want to have a footprint in Vancouver or as part of a DR strategy.

### Vancouver Metro Facility

The Equinix VA1 Vancouver International Business Exchange™ (IBX®) data center is a two-story, concrete building offering 3,696 square feet (344 square meters) of rentable colocation space.

The site also offers many energy-saving measures including a water-cooled chiller plant, CRAH units and underfloor airflow distribution.

### Equinix value by vertical

#### For network service providers

- Connect directly within a healthy peering ecosystem that offers roughly as many public peering opportunities as Montreal.
- Strong network and interconnection help decrease latency while improving performance and content delivery reliability.

#### For enterprises

- Low-latency connections to Western Canada and the U.S. Pacific Northwest.
- On-demand and direct access to a variety of cloud providers and networks.
- Next-generation WAN architecture for secure and reliable connectivity via Equinix Performance Hub®.



Equinix IBX data center interior (representative photo)

#### For cloud and IT services providers

- Connect directly with CSPs in a major internet and network peering exchange point.
- Data sovereignty benefits position market to serve cloud & content players (e.g., BATS+) and become an emerging cloud hub.
- Popular choice for major cloud deployments (like AWS) given Vancouver's strong connectivity and proximity to the U.S.

#### For content and digital media

- Key locale for CSPs looking to establish footing in Western Canada and the U.S. Pacific Northwest.
- Abundance of peering opportunities and last-mile CDNs and content and network service providers in Western Canada's largest metro.

#### For financial services

- Strong financial ecosystem access with 1,200+ global customers interconnecting in our IBX data centers around the world.
- Digital payments ecosystem includes several large international banks and digital payment leaders.

### Contact Us

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